

## Frequently Asked Questions (FAQ)

- 1. Who is the Awardee?**
  - a. The awardee is the owner of the Tier 3 (T3) tractor that will trade-up their tractor to a Beneficiary and receive a Tier 4 final (T4F) tractor with assistance from the District's Agricultural Tractor Trade-Up Program receiving up to 72% of the eligible costs of the T4F final equipment.
- 2. Who is the Beneficiary?**
  - a. The beneficiary is the owner of the Tier 0 or Tier 1 (T0/T1) tractor that will surrender their (T0/T1) tractor to the Dealer to be permanently destroyed after receiving the Awardee's refurbished T3 trade-up tractor.
- 3. When does the solicitation close?**
  - a. The application solicitation period will close on 10/21/2019 at 5:00pm.
- 4. What is a complete application?**
  - a. See page 7 of the awardee application packet and page 5 of the beneficiary packet for the document checklists.
- 5. What happens if I'm missing documents?**
  - a. If calculation critical information is not received with the packet, the project will not be considered for rank. An ineligible notice will go out after the close of the solicitation period. Documents will not be accepted after the close of the solicitation.
- 6. What if I'm unsure of the Tier level for the Awardee?**
  - a. Give District staff a call at (559)230-5800 and anyone in the tractor trade-up program will be able to assist you.
- 7. Can we apply with equipment that was already funded by NRCS or the District?**
  - a. These projects will be reviewed on a case by case basis depending on where a project is based on their contract terms.
- 8. How do I become a contracted dealer?**
  - a. After the initial rank list is generated, District staff will reach out and contract any Dealers with application packets ranked for funding.
- 9. What is the timeline?**
  - a. After the close of the solicitation, District staff will generate an initial rank list and start performing inspections of equipment ranked for funding. Once all inspections are complete, the District will generate a final rank list and contract dealers with selected projects.
- 10. What defines a single "fleet"?**
  - a. A fleet is defined by organization name, tax-id, and equipment location.
- 11. How are projects ranked?**
  - a. Projects are ranked by their cost-effectiveness. Cost-effectiveness will be calculated by dividing the total dollars the District contributes to the project by the total tons reduced from the project.
- 12. How much will the beneficiary pay for the T3 tractor?**
  - a. The beneficiary will pay anywhere from \$0 to \$2,500, depending on the total cost of the repairs and/or warranties that they select. If the amount exceeds \$2,500, the District will pay up to \$6,000 towards additional repairs and/or warranties. Any additional costs that exceed the combined \$8,500 will be paid by the beneficiary.
- 13. Can the Awardee use their T3 equipment after it has been assessed?**
  - a. No, the Dealer may not return the T3 equipment to the beneficiary after assessment unless the equipment is declined by the beneficiary, at which time the project will be removed from the rank list.

**Please refer to the program guidelines for step-by-step guidance.**